

# Hbrs 10 Must Reads

## Harvard Business Review

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*Harvard Business Review Ten Must-read Articles* Hbr, 2009

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**HBR's 10 Must Reads Collection (12 Books)** Harvard Business Review, Peter F. Drucker, Clayton M. Christensen, Daniel Goleman, Michael E. Porter, 2014-12-16 From management to strategy to leadership, this is the best of Harvard Business Review. This essential, comprehensive digital collection delivers the entire 12 books of the HBR's 10 Must Reads series with over 120 Harvard Business Review articles. With this essential collection from Harvard Business Review, you'll have the best management ideas and advice all in one place. Now offered as a comprehensive digital compilation, this set includes the entire library of Harvard Business Review articles (more than 120 of them) found in the HBR 10 Must Reads book series. From leadership and strategy to innovation and marketing, no other collection offers the top thinking from global experts on today's most essential management topics. The collection includes must-have articles on the following topics: Leadership, Managing Yourself, Strategy, Managing People, Change Management, Communication, Innovation, Making Smart Decisions, Teams, Collaboration, and Strategic Marketing. In addition, you'll get articles from the foundational HBR's 10 Must Reads: The Essentials, which offers seminal pieces chosen by the editorial team at Harvard Business Review. Each book is packed with enduring advice from the best minds in business such as: Michael Porter, Clayton Christensen, Peter Drucker, John Kotter, Daniel Goleman, Jim Collins, Ted Levitt, Gary Hamel, W. Chan Kim, Renée Mauborgne and much more. The HBR's 10 Must Reads Collection includes: HBR's 10 Must Reads: The Essentials This book brings together the best thinking from management's most influential experts. Once you've read these definitive articles, you can delve into each core topic the series explores: managing yourself, managing people, leadership, strategy, and change management. HBR's 10

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you need to make bold decisions that challenge the status quo, support your decisions with data, and foster and address constructive criticism. This book includes the bonus article “Before You Make that Big Decision ...” by Daniel Kahneman, Dan Lovallo, and Olivier Sibony. HBR’s 10 Must Reads on Teams Most teams underperform. Yours can beat the odds. Learn how to boost team performance through mutual accountability, motivate large, diverse groups to tackle complex projects, and increase your teams’ emotional intelligence. This book includes the bonus article “The Discipline of Teams” by John R. Katzenbach and Douglas K. Smith. About the HBR’s 10 Must Reads Series: HBR's 10 Must Reads series is the definitive collection of ideas and best practices for aspiring and experienced leaders alike. These books offer essential reading selected from the pages of Harvard Business Review on topics critical to the success of every manager. Each book is packed with advice and inspiration from the best minds in business.

**HBR'S 10 Must Reads: The Essentials** Harvard Business Review, Peter F. Drucker, Clayton M. Christensen, Michael E. Porter, Daniel Goleman, 2010-11-08 An introduction to the most enduring ideas on management from Harvard Business Review Change is the one constant in business, and we must adapt or face obsolescence. Yet certain challenges never go away. That's what makes this book must read. These are the 10 seminal articles by management's most influential experts, on topics of perennial concern to ambitious managers and leaders hungry for inspiration--and ready to run with big ideas to accelerate their own and their companies' success. If you read nothing else - full stop - read: Michael Porter on creating competitive advantage and distinguishing your company from rivals John Kotter on leading change through eight critical stages Daniel Goleman on using emotional intelligence to maximize performance Peter Drucker on managing your career by evaluating your own strengths and weaknesses Clay Christensen on orchestrating innovation within established organizations Tom Davenport on using analytics to determine how to keep your customers loyal Robert Kaplan and David Norton on measuring your company's strategy with the Balanced Scorecard Rosabeth Moss Kanter on avoiding common mistakes when pushing innovation forward Ted Levitt on understanding who your customers are and what they really want C. K. Prahalad and Gary Hamel on identifying the unique, integrated systems that support your strategy

*HBR's 10 Must Reads on Change Management (including featured article "Leading Change," by John P. Kotter)* Harvard Business Review, John P. Kotter, W. Chan Kim, Renée A. Mauborgne, 2011-02-24 Most company's change initiatives fail. Yours don't have to. If you read nothing else on change management, read these 10 articles (featuring “Leading Change,” by John P. Kotter). We've combed through hundreds of Harvard Business Review articles and selected the most important ones to help you spearhead change in your organization. HBR's 10 Must Reads on Change Management will inspire you to: Lead change through eight critical stages Establish a sense of urgency Overcome addiction to the status quo Mobilize commitment Silence naysayers Minimize the pain of change Concentrate resources Motivate change when business is good This collection of best-selling articles includes: featured article Leading Change: Why Transformation Efforts Fail by John P. Kotter, Change

Through Persuasion, Leading Change When Business Is Good: An Interview with Samuel J. Palmisano, Radical Change, the Quiet Way, Tipping Point Leadership, A Survival Guide for Leaders, The Real Reason People Won't Change, Cracking the Code of Change, The Hard Side of Change Management, and Why Change Programs Don't Produce Change.

**HBR's 10 Must Reads on Teams (with featured article "The Discipline of Teams," by Jon R. Katzenbach and Douglas K. Smith)** Harvard Business Review, 2013-03-12 NEW from the bestselling HBR's 10 Must Reads series. Most teams underperform. Yours can beat the odds. If you read nothing else on building better teams, read these 10 articles. We've combed through hundreds of articles in the Harvard Business Review archive and selected the most important ones to help you assemble and steer teams that get results. Leading experts such as Jon Katzenbach, Teresa Amabile, and Tamara Erickson provide the insights and advice you need to:

- Boost team performance through mutual accountability
- Motivate large, diverse groups to tackle complex projects
- Increase your teams' emotional intelligence
- Prevent decision deadlock
- Extract results from a bunch of touchy superstars
- Fight constructively with top-management colleagues

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**HBR's 10 Must Reads on Leading with Purpose (featuring "Creating a Purpose-Driven Organization" by Robert E. Quinn and Anjan V. Thakor)** Harvard Business Review, Adam Grant, Ranjay Gulati, Julie Battilana, Michael E. Porter, 2025-05-06 Make work meaningful—and unleash your organization's full potential. If you read nothing else on leading with purpose, read this book. We've combed through hundreds of Harvard Business Review articles and selected the most important ones to help you define, communicate, and fulfill your organization's purpose—and deliver results. This book will inspire you to:

- Connect the work to the why
- Bring people together in uncertain times
- Attract—and retain—the right talent
- Boost engagement, performance, and commitment
- Achieve mission-driven growth
- Create value for your business and society

This collection of articles includes Put Purpose at the Core of Your Strategy, by Thomas W. Malnight, Ivy Buche, and Charles Dhanaraj; What's the Purpose of Your Purpose?, by Jonathan Knowles, B. Tom Hunsaker, Hannah Grove, and Alison James; Creating a Purpose-Driven Organization, by Robert E. Quinn and Anjan V. Thakor; How Customers Can Rally Your Troops, by Adam Grant; The Dual-Purpose Playbook, by Julie Battilana, Anne-Claire Pache, Metin Sengul, and Marissa Kimsey; The New CEO Activists, by Aaron K. Chatterji and Michael W. Toffel; Competing on Social Purpose, by Omar Rodriguez-Vila and Sundar Bharadwaj; The Messy but Essential Pursuit of Purpose, by Ranjay Gulati; From Purpose to Impact, by Nick Craig and Scott A. Snook; Creating Shared Value, by Michael E. Porter and Mark R. Kramer; How to Lead in the Stakeholder Era, by Hubert Joly; and Use Storytelling to Explain Your Company's Purpose, by John Coleman. HBR's 10 Must Reads are definitive

collections of classic ideas, practical advice, and essential thinking from the pages of Harvard Business Review. Exploring topics like disruptive innovation, emotional intelligence, and new technology in our ever-evolving world, these books empower any leader to make bold decisions and inspire others.

**HBR's 10 Must Reads on Collaboration (with featured article "Social Intelligence and the Biology of Leadership," by Daniel Goleman and Richard Boyatzis)** Harvard Business Review, 2013-04-02 NEW from the bestselling HBR's 10 Must Reads series. Join forces with others inside and outside your organization to solve your toughest problems. If you read nothing else on collaborating effectively, read these 10 articles. We've combed through hundreds of articles in the Harvard Business Review archive and selected the most important ones to help you work more productively with people on your team, in other departments, and in other organizations. Leading experts such as Daniel Goleman, Herminia Ibarra, and Morten Hansen provide the insights and advice you need to:

- Forge strong relationships up, down, and across the organization
- Build a collaborative culture
- Bust silos
- Harness informal knowledge sharing
- Pick the right type of collaboration for your business
- Manage conflict wisely
- Know when not to collaborate

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*HBR's 10 Must Reads on Platforms and Ecosystems (with bonus article by "Why Some Platforms Thrive and Others Don't" By Feng Zhu and Marco Iansiti)* Harvard Business Review, Marco Iansiti, Karim R. Lakhani, Marshall W. Van Alstyne, Geoffrey G. Parker, 2020-11-24 Help your company adapt to the new rules of competition. If you read nothing else on creating value with business platforms and ecosystems, read these 10 articles. We've combed through hundreds of Harvard Business Review articles and selected the most important ones to help you reap the rewards of multisided platforms (MSPs)—or defend your company against these formidable opponents. This book will inspire you to:

- Assess the threat of disruption from platforms in your industry
- Decide whether and how to play with increasingly powerful platform businesses
- Choose the right strategy for transforming your product into a platform
- Harness network effects to maximize value for the partners in your ecosystem
- Shift from managing products to managing interactions
- Learn when moving first and growing fast will work—and when it won't
- Manage winner-take-all dynamics

This collection of articles includes Pipelines, Platforms, and the New Rules of Strategy, by Marshall W. Van Alstyne, Geoffrey G. Parker, and Sangeet Paul Choudary; Strategies for Two-Sided Markets, Thomas R. Eisenmann, Geoffrey Parker, and Marshall W. Van Alstyne; Finding the Platform in Your Product, by Andrei Hagiu and Elizabeth Altman; What's Your Google Strategy?, by Andrei Hagiu and David B. Yoffie; In the Ecosystem Economy, What's Your Strategy?, by Michael G. Jacobides; Right Tech, Wrong Time, by Ron Adner and Rahul Kapoor; Managing Our

Hub Economy, by Marco Iansiti and Karim R. Lakhani; Why Some Platforms Thrive and Others Don't, by Feng Zhu and Marco Iansiti; Spontaneous Deregulation, by Benjamin Edelman and Damien Geradin; Alibaba and the Future of Business, by Ming Zeng; and Fixing Discrimination in Online Marketplaces, by Ray Fisman and Michael Luca. HBR's 10 Must Reads paperback series is the definitive collection of books for new and experienced leaders alike. Leaders looking for the inspiration that big ideas provide, both to accelerate their own growth and that of their companies, should look no further. HBR's 10 Must Reads series focuses on the core topics that every ambitious manager needs to know: leadership, strategy, change, managing people, and managing yourself. Harvard Business Review has sorted through hundreds of articles and selected only the most essential reading on each topic. Each title includes timeless advice that will be relevant regardless of an ever-changing business environment.

*HBR's 10 Must Reads on Communication (with featured article "The Necessary Art of Persuasion," by Jay A. Conger)* Harvard Business Review, 2013-04-02 NEW from the bestselling HBR's 10 Must Reads series. The best leaders know how to communicate clearly and persuasively. How do you stack up? If you read nothing else on communicating effectively, read these 10 articles. We've combed through hundreds of articles in the Harvard Business Review archive and selected the most important ones to help you express your ideas with clarity and impact—no matter what the situation. Leading experts such as Deborah Tannen, Jay Conger, and Nick Morgan provide the insights and advice you need to:

- Pitch your brilliant idea—successfully
- Connect with your audience
- Establish credibility
- Inspire others to carry out your vision
- Adapt to stakeholders' decision-making styles
- Frame goals around common interests
- Build consensus and win support

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*HBR's 10 Must Reads on Innovation (with featured article "The Discipline of Innovation," by Peter F. Drucker)* Harvard Business Review, Peter F. Drucker, Clayton M. Christensen, Vijay Govindarajan, 2013-03-05 To innovate profitably, you need more than just creativity. Do you have what it takes? If you read nothing else on inspiring and executing innovation, read these 10 articles. We've combed through hundreds of articles in the Harvard Business Review archive and selected the most important ones to help you innovate effectively. Leading experts such as Clayton Christensen, Peter Drucker, and Rosabeth Moss Kanter provide the insights and advice you need to:

- Decide which ideas are worth pursuing
- Innovate through the front lines—not just from the top
- Adapt innovations from the developing world to wealthier markets
- Tweak new ventures along the way using discovery-driven planning
- Tailor your efforts to meet customers' most pressing needs
- Avoid classic pitfalls such as stifling innovation with rigid processes

HBR's 10 Must Reads on Leadership 2-Volume Collection Harvard Business Review, 2020-04-07 If you read nothing else on leadership, read these definitive articles from Harvard Business Review. Leadership skills are not innate--they can be acquired and honed. HBR's 10 Must Reads on Leadership 2-Volume Collection provides enduring ideas and practical advice on how to harness inspiring, transformational leadership qualities and spearhead change. Bringing together HBR's 10 Must Reads on Leadership, Vol. 1 and HBR's 10 Must Reads on Leadership, Vol. 2, this collection includes twenty articles selected by HBR's editors and features the indispensable article What Makes an Effective Executive by Peter F. Drucker. From timeless classics to the latest game-changing ideas from thought leaders Jim Collins, Daniel Goleman, John Kotter, and more, HBR's 10 Must Reads on Leadership 2-Volume Collection will inspire you to: Identify areas for personal growth Develop a more dynamic and sophisticated communication style Transform yourself from a problem solver to an agenda setter Embrace the challenges of adaptive work Draw strength from adversity Build trust with and among your fellow employees Inspire others to give their all HBR's 10 Must Reads paperback series is the definitive collection of books for new and experienced leaders alike. Leaders looking for the inspiration that big ideas provide, both to accelerate their own growth and that of their companies, should look no further. HBR's 10 Must Reads series focuses on the core topics that every ambitious manager needs to know: leadership, strategy, change, managing people, and managing yourself. Harvard Business Review has sorted through hundreds of articles and selected only the most essential reading on each topic. Each title includes timeless advice that will be relevant regardless of an ever-changing business environment.

**HBR's 10 Must Reads on Change Management, Vol. 2 (with bonus article "Accelerate!" by John P. Kotter)**

Harvard Business Review, John P. Kotter, Tim Brown, Roger L. Martin, Darrell K. Rigby, 2021-03-30 Lead change amid constant turbulence and disruption. Get more of the ideas you want, from the authors you trust, with HBR's 10 Must Reads on Change Management (Vol. 2). We've combed through hundreds of Harvard Business Review articles and selected the most important ones to help you successfully transform your organization. With insights from leading experts including John Kotter, Tim Brown, and Roger Martin, this book will inspire you to: Master the eight accelerators of strategic change Turn your culture into a catalyst for transformation Use your network ties to win over resisters Apply design thinking to secure buy-in Scale agile practices across your organization Get reorgs right Avoid pursuing the wrong changes This collection of articles includes What Everyone Gets Wrong About Change Management, by N. Anand and Jean-Louis Barsoux; Cultural Change That Sticks, by Jon R. Katzenbach, Ilona Steffen, and Caroline Kronley; Culture Is Not the Culprit, by Jay W. Lorsch and Emily McTague; The Network Secrets of Great Change Agents, by Julie Battilana and Tiziana Casciaro; Design for Action, by Tim Brown and Roger L. Martin; Agile at Scale, by Darrell K. Rigby, Jeff Sutherland, and Andy Noble; The Merger Dividend, by Ron Ashkenas, Suzanne Francis, and Rick Heinick; Getting Reorgs Right, by Stephen Heidari-Robinson and Suzanne Heywood; and Your Workforce Is More Adaptable Than You Think, by Joseph B. Fuller, Judith K. Wallenstein, Manjari Raman,

and Alice de Chalendar. HBR's 10 Must Reads paperback series is the definitive collection of books for new and experienced leaders alike. Leaders looking for the inspiration that big ideas provide, both to accelerate their own growth and that of their companies, should look no further. HBR's 10 Must Reads series focuses on the core topics that every ambitious manager needs to know: leadership, strategy, change, managing people, and managing yourself. Harvard Business Review has sorted through hundreds of articles and selected only the most essential reading on each topic. Each title includes timeless advice that will be relevant regardless of an ever-changing business environment.

HBR's 10 Must Reads for Executives 8-Volume Collection Harvard Business Review, 2021-08-17 You want the most important ideas for executives all in one place. Now you can have them—in a set of HBR's 10 Must Reads, available as an 8-volume paperback boxed set or as an ebook set. We've combed through hundreds of Harvard Business Review articles on topics such as emotional intelligence, communication, change, leadership, strategy, managing people, and managing yourself and selected the most important ones to help you maximize your own and your organization's performance. The HBR's 10 Must Reads for Executives Boxed Set includes 8 bestselling collections: HBR's 10 Must Reads for CEOs HBR's 10 Must Reads on Boards HBR's 10 Must Reads on Leadership HBR's 10 Must Reads on Strategy Vol. 1 HBR's 10 Must Reads on Strategy Vol. 2 HBR's 10 Must Reads on Change Management HBR's 10 Must Reads on Risk HBR's 10 Must Reads on Organizational Resilience The HBR's 10 Must Reads for Executives Boxed Set makes a smart gift for your team, colleagues, clients, or yourself. The ebook set is available in PDF, ePub, and Mobi formats. HBR's 10 Must Reads paperback series is the definitive collection of books for new and experienced leaders alike. Leaders looking for the inspiration that big ideas provide, both to accelerate their own growth and that of their companies, should look no further. HBR's 10 Must Reads series focuses on the core topics that every ambitious manager needs to know: leadership, strategy, change, managing people, and managing yourself. Harvard Business Review has sorted through hundreds of articles and selected only the most essential reading on each topic. Each title includes timeless advice that will be relevant regardless of an ever-changing business environment.

**HBR's 10 Must Reads Ultimate Boxed Set (14 Books)** Harvard Business Review, Daniel Goleman, Peter F. Drucker, Clayton M. Christensen, Michael E. Porter, 2017-08-15 Essential reading selected from the pages of Harvard Business Review You want the most important ideas on management all in one place. Now you can have them—in a set of HBR's 10 Must Reads, available as a 14-volume paperback boxed set or as an ebook set. We've combed through hundreds of Harvard Business Review articles on topics such as emotional intelligence, communication, change, leadership, strategy, managing people, and managing yourself and selected the most important ones to help you maximize your own and your organization's performance. The HBR's 10 Must Reads Ultimate Boxed Set includes 14 bestselling collections: HBR's 10 Must-Reads on Leadership HBR's 10 Must-Reads on Emotional Intelligence HBR's 10 Must-Reads on Managing Yourself HBR's 10 Must-Reads on Strategy HBR's 10 Must-Reads on Change Management HBR's 10 Must-Reads on Managing People HBR's 10 Must



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HBR's 10 Must Reads on Leading Digital Transformation (with bonus article "How Apple Is Organized for Innovation" by Joel M. Podolny and Morten T. Hansen) Harvard Business Review, Michael E. Porter, Rita Gunther McGrath, Thomas H. Davenport, Marco Iansiti, 2021-09-07 Become a digital-first organization—and avoid disruption. If you read nothing else on the principles and practices that lead to successful digital transformation, read these 10 articles. We've combed through hundreds of Harvard Business Review articles and selected the most important ones to help you reinvent your digital strategy, overcome barriers to change, and win in the continuously connected world. This book will inspire you to: Devise an industry-transforming business model Minimize risk using discovery-driven transformation Leverage torrents of data more strategically Prepare your employees for the future of work Prioritize the right initiatives Compete in the age of AI This collection of articles includes Discovery-Driven Digital Transformation, by Rita McGrath and Ryan McManus; The Transformative Business Model, by Stelios Kavadias, Kostas Ladas, and Christoph Loch; Digital Doesn't Have to Be Disruptive, by Nathan Furr and Andrew Shipilov; What's Your Data Strategy?, by Leandro DalleMule and Thomas H. Davenport; Competing in the Age of AI, by Marco Iansiti and Karim R. Lakhani; Building the AI-Powered Organization, by Tim Fountaine, Brian McCarthy, and Tamim Saleh; How Smart, Connected Products Are Transforming Companies, by Michael E. Porter and James E. Heppelmann; The Age of Continuous Connection, by Nicolaj Siggelkow and Christian Terwiesch; The Problem with Legacy Ecosystems, by Maxwell Wessel, Aaron Levie, and Robert Siegel; Your Workforce Is More Adaptable Than You Think, by Joseph B. Fuller, Judith K. Wallenstein, Manjari Raman, and Alice de Chalendar; How Apple Is Organized for Innovation, by Joel M. Podolny and Morten T. Hansen; and Digital Transformation Comes Down to Talent in Four Key Areas, by Thomas H. Davenport and Thomas C. Redman. HBR's 10 Must Reads paperback series is the definitive collection of books for new and experienced leaders alike. Leaders looking for the inspiration that big ideas provide, both to accelerate their own growth and that of their companies, should look no further. HBR's 10 Must Reads series focuses on the core topics that every ambitious manager needs to know: leadership, strategy, change, managing people, and managing yourself.

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