

Nice Girls Dont Get The Corner Office

Harrison Monarth

Nice Girls Don't Get the Corner Office Lois P. Frankel, 2004 For every professional woman who wants to get ahead - but feels she is at an impasse - NICE GIRLS DON'T GET THE CORNER OFFICE comes to the rescue. Although it's less threatening and more politically correct for women to point the finger outwardly when assessing why they are overlooked for promotions and assignments for which they are superbly qualified, the real answers may lie inward. In this book, Dr Lois Frankel, an internationally recognised corporate coach and author, reveals the 101 self-sabotaging behaviours women learn as girls - behaviours and habits that are now holding them back in the workplace, such as couching statements as questions, tilting your head when you speak, waiting to be noticed and pinching company pennies. From executive to entry level, every woman needs to know what she is doing to subconsciously sound, look, act, market herself, and/or be treated like a 'girl'. This book will help women to become aware of when and how they are damaging their careers and it will give them the advice and tips they need to help replace these self-defeating behaviours with more effective ones - and finally claim the corner office they so richly deserve.

Nice Girls Don't Get the Corner Office Lois P. Frankel, 2014-07-04 The New York Times bestseller, which has become a must-have for women in business, is now revised and updated in celebration of its 10th anniversary. Internationally recognized executive coach Dr. Lois P. Frankel teaches women how to eliminate unconscious mistakes that could be holding them back, and gives invaluable coaching tips that can easily be incorporated into social and business skills. The results are career opportunities women never thought possible and the power and know-how to occupy the corner office! Stop making nice girl mistakes such as: -Mistake #13: Avoiding office politics -Mistake #21: Multi-tasking -Mistake #54: Failure to negotiate -Mistake #82: Asking permission -Mistake #100: Smiling inappropriately. These and other behaviors are why NICE GIRLS DON'T GET THE CORNER OFFICE--

Nice Girls Don't Get the Corner Office Lois P. Frankel, 2014-02-18 Before you were told to Lean In, Dr. Lois Frankel told you how to get that corner office. The New York Times bestseller, is now completely revised and updated. In this edition, internationally recognized executive coach Lois P. Frankel reveals a distinctive set of behaviors--over 130 in all--that women learn in girlhood that ultimately sabotage them as adults. She teaches you how to eliminate these unconscious mistakes that could be holding you back and offers invaluable coaching tips that can easily be incorporated into your social and business

skills. Stop making nice girl errors that can become career pitfalls, such as: Mistake #13: Avoiding office politics. If you don't play the game, you can't possibly win. Mistake #21: Multi-tasking. Just because you can do something, doesn't mean you should do it. Mistake #54: Failure to negotiate. Don't equate negotiation with confrontation. Mistake #70: Inappropriate use of social media. Once it's out there, it's hard to put the toothpaste back in the tube. Mistake #82: Asking permission. Children, not adults, ask for approval. Be direct, be confident.

Summary of Nice Girls Don't Get the Corner Office by Lois P. Frankel ,2024-07-15 Book Description Nice Girls Don't Get the Corner Office by Lois P. Frankel Learn about the unconscious mistakes women make that sabotage their careers. For centuries women have been striving for equal rights. While progress has been made, women still struggle to become a man's equal in the workplace. In fact, women are less likely to hold highly influential positions. But why is this? Well, Dr. Lois P. Frankel is here to tell you about the unconscious mistakes women make that sabotage their careers. Have you worked nonstop without a break? Worried about offending others? Backed down easily? Explained too much? "Polled" your friends and colleagues before making a decision? If you answered yes to any of those questions, then chances are you've been bypassed for a promotion and even ignored when you've expressed your ideas. Whether you're conscious of it or not, these behaviors are likely sabotaging your career. Throughout Nice Girls Don't Get the Corner Office, Dr. Frankel reveals the unique set of behaviors that women learn in girlhood that threaten to sabotage them as adults. Luckily, Dr. Frankel can help you eliminate these unconscious mistakes that are holding you back and offer you coaching tips to nail your social and business skills. As you read, you'll learn how to stop thinking like a girl and start thinking like a leader

Nice Girls Don't Get the Corner Office Lois P. Frankel,2026-03-24 Since 2004, Dr. Lois P. Frankel's Nice Girls Don't Get the Corner Office has been an essential resource for women seeking advice and empowerment to stop sabotaging their careers and get ahead in the workplace. This completely updated and revised vital new 3rd edition is everything a modern working girl needs to get what she wants. We've leaned in, we've girl bossed, we've untamed, and it's still challenging to be a woman at work. Though the workplace looks different than it did twenty years ago, women still face considerable challenges that men do not. In this new 3rd edition of The New York Times bestseller Nice Girls Don't Get the Corner Office, Dr. Lois P. Frankel teaches you how to reject the nice girl mentality, which manifests as a distinctive set of behaviors learned in girlhood that ultimately sabotage you as an adult, and still exists in today's modern workplace. Dr. Frankel provides tools and guidance for eliminating these unconscious mistakes that could be holding you back in your career. Mistakes such as: Mistake #4: Believing Negative Self-Talk. Counter negative messages with positive ones. Mistake #26: Fear of Coming Across too Strong. Don't dumb down, shut down, or tone down--be assertive! Mistake #55: Poor Boundaries. If you're going to work from home, set boundaries. Mistake #85: Doing Instead of Leading. Picking up others' slack becomes a self-fulfilling prophecy. You have the power to take control of your career without being controlling, to speak your mind while still being

respected, and to chase your ambitions without fear or shame.

Summary of Nice Girls Don't Get the Corner Office by Lois P. Frankel QuickRead, Lea Schullery, Learn about the unconscious mistakes women make that sabotage their careers. For centuries women have been striving for equal rights. While progress has been made, women still struggle to become a man's equal in the workplace. In fact, women are less likely to hold highly influential positions. But why is this? Well, Dr. Lois P. Frankel is here to tell you about the unconscious mistakes women make that sabotage their careers. Have you worked nonstop without a break? Worried about offending others? Backed down easily? Explained too much? "Polled" your friends and colleagues before making a decision? If you answered yes to any of those questions, then chances are you've been bypassed for a promotion and even ignored when you've expressed your ideas. Whether you're conscious of it or not, these behaviors are likely sabotaging your career. Throughout *Nice Girls Don't Get the Corner Office*, Dr. Frankel reveals the unique set of behaviors that women learn in girlhood that threaten to sabotage them as adults. Luckily, Dr. Frankel can help you eliminate these unconscious mistakes that are holding you back and offer you coaching tips to nail your social and business skills. As you read, you'll learn how to stop thinking like a girl and start thinking like a leader. Do you want more free book summaries like this? Download our app for free at <https://www.QuickRead.com/App> and get access to hundreds of free book and audiobook summaries.

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Nice Girls Just Don't Get It Lois P. Frankel, Carol M. Frohlinger, 2011 The best-selling authors of *Nice Girls Don't Get the Corner Office* go even further in their newest book to help women achieve their potential not only in their careers, but also in their relationships and everyday lives.

Nice Girls Don't Get Rich Lois P. Frankel, 2009-10-31 With the same frank advice and empowering information that made *Nice Girls Don't Get the Corner Office* a New York Times bestseller, Lois Frankel tackles the 75 financial mistakes that keep women from having the wealth they deserve. If you have outstanding balances on your credit cards...don't have assets in your own name...are saving instead of investing, then chances are you're not rich and not living the life you want. Without your awareness, behaviors learned as a girl are preventing you from becoming a woman who is financially independent and free to follow her dreams. Lois Frankel isolates the messages about money given to little girls that little boys never hear. Then she helps you discover the financial thinking that is keeping you stuck in old patterns, dependent relationships, and jobs where you earn less than you deserve. Once you get to the root of the problem, Frankel helps you solve it-with fabulous results. Her coaching tips help you take control of your finances and make more money than you ever thought possible. Do you make these nice girl mistakes? Mistake #4: Not playing to win. Being polite, quiet, and fair to a fault is playing the financial game

like a girl. Mistake #10: Choosing to remain financially illiterate. Knowledge is power. Learn to manage your major purchases, investments, and banking. Mistake #20: Spending as an emotional crutch. Understand your emotions; don't make purchases just to lift your spirits. Mistake #45: Saving instead of investing. Fear can keep your funds in low-interest accounts. Get educated about investing. Get wealthy. Frankel gives you the financial savvy to change negative behaviors, make smart money choices, and embrace the life you want sooner than you think.

Nice Girls Don't Speak Up or Stand Out Lois P. Frankel, 2020-06-16 Discover the must-listen for every smart, capable woman who wants to succeed—a guide on how to communicate with maximum impact in the workplace that's the new book in the New York Times bestselling Nice Girls Don't series (Anne Fisher, Fortune.com). How many times have you asked yourself why you didn't speak up in a meeting? Or pushed for the raise you deserved? Or agreed to take on someone else's task because you didn't want to rock the boat? Whether the answer is once or ten times or more, the reason is the same: It's because you're a nice girl who goes along to get along. But staying quiet and being ignored are not paths to achievement. Now, in Nice Girls Don't Speak Up or Stand Out, Dr. Lois Frankel shows you how to be an effective communicator and advocate for yourself. From the basics of speaking up to navigating sticky situations and mastering the art of influencing others, this audiobook provides step-by-step advice using real-life examples and powerful tools such as: Be a broken record Choose powerful word Never say no Enlist advocates And many more -- in bonus materials for extra tools in your pocket Dr. Frankel chose the format of this new audio-first work carefully, with the mission of creating an interactive and impactful listen, interweaved with actionable recommendations, real-life anecdotes, and concrete examples of not only what to say in various scenarios, but how to say it. Nice Girls Don't Speak Up or Stand Out dives deeply into nearly one hundred everyday challenges women face related to communication. With Dr. Lois Frankel as your guide, you can learn how to express yourself confidently, courageously, and clearly -- and start taking charge of your career.

Nice Girls Just Don't Get It Lois P. Frankel, Carol Frohlinger, 2011-04-19 Offering the same brand of practical, no-holds-barred, expert advice that made Nice Girls Don't Get the Corner Office an international million-copy bestseller, Nice Girls Just Don't Get It teaches us the skills we need to turn from a nice girl into a winning woman, not just in our careers but in our relationships, families, and everyday lives. Have you ever felt invisible? Taken advantage of? Reluctant (or unable) to articulate what you really want? If so, join the club. The nice girls club. Nice girls—that's right, girls—are those more concerned with pleasing others than with addressing their own needs and haven't yet learned how to overcome the childhood messages cultural stereotypes keeping them from getting their voices heard, their needs met, and the lives they want. This book will turn those nice girls into winning women. That is, women who factor their own needs in with those of others, confront those who treat them disrespectfully, maintain healthy and mutually beneficial relationships with appropriate boundaries— and as a result, are happier and more successful in every area of their life. In 2004, Lois Frankel blew the lid off

so many of our long-held ideas about gender and success with her bestselling *Nice Girls Don't Get the Corner Office*, which went on to become such a huge phenomenon, the term nice girls has secured a place in our cultural lexicon. Here, Frankel teams up with negotiation expert Carol Frohlinger to bring this bestselling advice out of the workplace and provide a broader set of skills that any woman—whether a CEO or stay-at-home mom—can use to win anywhere, with anyone. Presented in the straightforward, digestible format that helped make *Nice Girl's Don't Get the Corner Office* an instant hit, Frankel and Frohlinger outline seven practical strategies and 99 supporting tactics that every winning woman should know. By the time you've finished reading this book, you'll be able to:

- Get your husband to do his half of the household chores—without being made to feel like a nag.
- Stop overextending yourself by taking on all the unpleasant tasks no one on your volunteer board, or your team at work will go near.
- Win an argument with your mother in law about who will be hosting Christmas dinner.
- Have the courage to send back a meal that isn't prepared the way you'd ordered it.
- Confront a colleague who is shirking responsibility or taking credit for your work.
- Convince a sales person to reduce a fee, waive a surcharge, or honor a store credit.
- Question a doctor's course or treatment or request a second opinion, instead of simply going along in order to be a "good" patient.
- Firmly but politely bow out of an extravagant vacation to celebrate a friend's birthday that you simply can't afford—without feeling guilty about it.

And so much more. A must-read for anyone who's ever felt taken advantage of by a friend or family member, unappreciated by a spouse or partner, or exploited by a vindictive neighbor or co-worker, *Nice Girls Just Don't Get It* offers women the indispensable knowledge and skills to get the things they want, the respect they've earned, and the success they deserve. From the Hardcover edition.

Office Gideon Haigh, 2012-12-10 For many of us, it's where we spend more time and expend greater effort than anywhere else. Yet how many of us have stopped to think about why? In *The Office: A Hardworking History*, Gideon Haigh traces from origins among merchants and monks to the gleaming glass towers of New York and the space age sweatshops of Silicon Valley, finding an extraordinary legacy of invention and ingenuity, shaped by the telephone, the typewriter, the elevator, the email, the copier, the cubicle, the personal computer, the personal digital assistant. Amid the formality, restraint and order of office life, too, he discovers a world teeming with dramas great and small, of boredom, betrayal, distraction, discrimination, leisure and lust, meeting along the way such archetypes as the Whitehall mandarin, the Wall Street banker, the Dickensian clerk, the Japanese salaryman, the French bureaucrat and the Soviet official. In doing so, Haigh taps a rich lode of art and cinema, fiction and folklore, visiting the workplaces imagined by Hawthorne and Heller, Kafka and Kurosawa, Balzac and Wilder, and visualised from Mary Tyler Moore to *Mad Men*, from *Network* to *9 to 5*—plus, of course, *The Office*. Far from simply being a place we visit to earn a living, the office emerges as a way of seeing the entire world.

The Youngest One in the Room Dayna Adelman, 2025-02-25 What does *Forrest Gump* have in common with each of us? A

life of unplanned yet meaningful escapades. At least, that is what Dayna Adelman believes. In her literary debut, Dayna takes you on a behind-the-scenes journey through the first decade of her career—as the youngest one in the [board] room. She showers us with personal anecdotes and adventures as she distills her lessons learned along the way—all while living Gump’s mantra: “Life is like a box of chocolates. You never know what you’re gonna get.” We first meet Dayna as a twenty-something straight out of college—in the waning days of the global financial crisis, and the book comes to a conclusion when she is a thirty-something—during the height of the COVID-19 pandemic. Dayna regales her readers while meandering through a significantly defining decade—from the entry-level days at a New York City-based communications consultancy through her rise as a corporate affairs professional at a multinational corporation. Whether you are just entering the workforce, in a place of professional transition, or looking to understand the past to define the future, Dayna’s human approach to sharing her lessons inside and outside the boardroom—while revealing both the joy and pain of the self-discovery process along the way—will resonate with you. Be forewarned: this book does not contain a magic list of what you “should do” to achieve success. Rather, this is one young professional’s personal account shared in the hope that readers will feel inspired to continue seeking their own fulfilling adventures.

Lean Out Marissa Orr, 2019-06-11 Girl gangs reigning terror at Facebook, narcissistic overlords at Google . . . this is the backdrop of *Lean Out*, which takes readers on the journey of Marissa Orr, a single mom of three trying to find success in her fifteen-year career at the world’s top tech giants. Orr delivers an ambitious attempt to answer the critical question: What have we gotten wrong about women at work? “This book is a must-read for insights on the impact that reversing systemic gender biases can have on creating more diverse, healthier workplaces for both women and men.” --Joanne Harrell, Senior Director, USA Citizenship, Microsoft “This book will make you think differently about what it will take for women to succeed at the highest levels in American business.” --Rishad Tobaccowala, Chief Growth Officer, Publicis Groupe *Lean Out* offers a new and refreshingly candid perspective on what it’s really like for today’s corporate underdogs. Based on both in-depth research and personal experiences, Orr punctures a gaping hole in today’s feminist rhetoric and sews it back up with compelling new arguments for the reasons more women don’t make it to the top and how companies can better incentivize women by actually listening to what they have to say and by rewarding the traits that make them successful. In *Lean Out*, Orr uncovers: Why our pursuit to close the gender gap has come at the expense of female well-being. The need to redefine success and change the way corporations choose their leaders. The way most career advice books targeting professional women seek to change their behavior rather than the system. Why modern feminism has failed to make any progress on its goals for equality. More than fifty years since the passage of the Equal Pay Act, the wage gap still hovers at 80 percent, and only 5 percent of CEOs in the Fortune 500 are women. Today, rising up the ranks in many companies still often means cutthroat, win-at-all-costs tactics, where being the loudest voice in the room is more important than being the person with

the best ideas for moving the company forward. Not surprisingly, most women don't want to play this game. An everyday working woman with a sardonic sense of humor, Orr is an endearing antihero who captures the voice for a new generation of women at work. *Lean Out* presents a revolutionary path forward, to change the life trajectories of women in the corporate world and beyond.

The Gutsy Girl Handbook Kate White, 2018-04-03 Bestselling author, professional speaker, and former editor-in-chief of *Cosmopolitan*, Kate White shares the nine core principles gutsy women need to go bigger, bolder, and achieve the full level of success they desire. Twenty-two years ago Kate White wrote the bestselling career bible *Why Good Girls Don't Get Ahead but Gutsy Girls Do*, and helped thousands of women push their success to the next level. Now a new generation of women, still eyeing the pay gap and glass ceiling, needs its own set of rules for today's modern workplace. In *The Gutsy Girl Handbook*, White presents the nine core principles that have guided her career, offering dozens of straightforward, doable strategies for women in any field and at any stage in their professional lives. Drawing on original research, and sharing new success stories and never-before told examples from her time as the editor-in-chief of *Cosmo*, White inspires women to own their excellence, break the rules (or make their own), ask for the money and opportunities they deserve, and refuse to apologize for who they are and what they want. *The Gutsy Girl Handbook* is a resource for women who want to build confidence, negotiate a great salary and perks, manage meetings, mansplaining, and interruptions, and create game-changing notice me ideas. This all-new, accessible handbook is a great gift for graduates, and a must-read for professional women of all levels.

See Jane Lead Lois P. Frankel, 2007-04-11 From the New York Times bestselling author of *Nice Girls Don't Get the Corner Office*, a guide for women to find their innate leadership skills and use a leadership approach to be more confident and comfortable in all areas of their lives. The workplace is changing. From the boardrooms to non-profit organizations to the military, the typical male management style is now obsolete. There is a new generation of employees who reject hierarchical leadership and respond to the behaviors and characteristics that women traditionally exhibit. In other words, the time for women to take charge is now! In *See Jane Lead*, Dr. Frankel provides a blueprint for women who want to tap their natural leadership abilities and manage with greater ease and confidence in the business world, on the soccer field, at home, and beyond. With the same sharp insight that she demonstrated in *Nice Girls Don't Get Rich* and *Nice Girls Don't Get the Corner Office*, Dr. Frankel shows women how they can overcome sabotaging childhood behaviors that hold them back, while offering practical advice and real-life examples of strong female leaders who have succeeded--in male dominated fields--beyond their wildest dreams.

The Yes Woman Grace Jennings-Edquist, 2021-08-31 Through interviews, research and her own experiences, Grace Jennings-Edquist analyses 'Yes Woman' behaviour: a mix of perfectionism and people-pleasing holding women back and often burning them out. A practical guide to recognising your own Yes Woman tendencies, measuring their cost on your health,

and resisting that need to please.

Don't Stop Believin' Erin Balser, Suzanne Gardner, 2010-12-17 Don't Stop Believin' pays tribute to the glorious mash-up of music, comedy, drama and social commentary that has put Glee and its band of misfits in the spotlight--Page 4 of cover

You Don't Need to Be a Bitch to Be a Boss Mindie Barnett, 2021-10-26 In a world of "Me Too," women are struggling with the notion of softness and empathy while living up to the strong-suiter persona in order to win at work. Compassion and femininity are superpowers, and toughness and fear will never earn trust and loyalty in the workplace or in life. While many women fight to put on their best "bitch face," they should simply slip on a smile instead. In her book, Mindie Barnett explores her own experiences working for the "devil" in that famous book of Prada and how she constructed her company on the complete opposite premise than leading with fear. Instead, she embraces her femininity and steers her team with a sense of warmth and compassion without losing her competitive edge. Learn how to create camaraderie with your competition, inspire your team to soar, and rock a haute shade of lipstick while doing it.

Getting from College to Career Revised Edition Lindsey Pollak, 2012-04-03 The third edition of the essential guide for college students and recent graduates to help you prepare for starting your career—now revised and updated for Gen Z to reflect the realities of the current job market How do you get a job without experience and get experience without a job? It's the question virtually every college student and recent graduate faces. With the rise of hybrid work, advances in artificial intelligence, and ever-shifting economic circumstances, the situation for aspiring Gen Z professionals has never been more challenging. But there is help. Getting from College to Career is the definitive guide to building the experience, skills, and confidence you need to tackle today's fast-moving job search, offering action-oriented tips and strategies ranging from the simple to the expert. Revised with new material, this third edition includes up-to-date advice on how to: Use the best digital and mobile tools— including AI—for career prep and job hunting E-mail, text, and Zoom like a professional Interview in person and virtually Reskill and upskill for "jobs of the future" Manage your mental health through career ups and downs And more Getting from College to Career gives you the cutting-edge information and guidance you need to get your foot in the door of the real world. Don't start your first job search without it!

360 Degrees of Influence: Get Everyone to Follow Your Lead on Your Way to the Top Harrison Monarth, 2011-12-09
SPREAD YOUR INFLUENCE FOR TRUE LEADERSHIP SUCCESS "The extraordinary power of influence is now within everyone's reach. Recent graduates, executive assistants, project managers, and business leaders can all benefit from Monarth's simple steps for 'getting everyone to follow your lead.'" —MARSHALL GOLDSMITH, million-selling author of the New York Times bestsellers *MOJO* and *What Got You Here Won't Get You There* "Monarth's monograph is must reading for everyone who needs to build their personal brand and sell themselves—which is, of course, everybody." —JEFFREY PFEFFER, Ph.D., professor, Stanford Graduate School of Business, and author of *Power: Why Some People Have It—and*

Others Don't "Your ability to influence and persuade others is the single most important skill for success in business and leadership—and this book shows you how with simple, powerful, practical, and proven techniques." —BRIAN TRACY, author of Full Engagement "Finally! A book about influence that doesn't tell you how to impose your position on others but rather illuminates ways to build authentic relationships that are mutually beneficial. Truly a 21st-century approach to a critical skill." —LOIS P. FRANK EL, Ph.D., author of Nice Girls Don't Get the Corner Office and Nice Girls Just Don't Get It "360 Degrees of Influence breaks new ground. Harrison Monarth writes with flair, passion, and insight. Even seasoned professionals will find his advice practical and invaluable." —HARRY MILLS, Managing Director of The Mills Group and author of Artful Persuasion and The StreetSmart Negotiator About the Book: Leadership doesn't have to be a top-down proposition. In fact, the best leaders influence those who are below and above them, as well as people external to the organization, such as customers and partners. This 360 degrees of influence is what separates the good leader from the great leader. Founder of the global executive coaching firm GuruMaker, Harrison Monarth makes a living helping top figures in business and politics hone their influencing, communication, persuasion, impression management, and media skills. He teaches leaders how to operate without relying on spin or manipulation. Now, in 360 Degrees of Influence, Monarth provides everything you need to gain the trust and respect of those around you—no matter where they're positioned in the organizational hierarchy—and expand your influence well beyond your immediate environment. Providing valuable insight into human emotion and behavior, Monarth reveals the secrets to becoming the most psychologically astute person in the room—so you can be the most influential leader in the room. Learn how to: Assess your current influencing power Overcome resistance to your ideas and proposals Know what people are thinking and feeling—even better than they do Avoid the most common decision-making pitfalls Create an influence strategy tailored to your organization's hierarchy In addition to sharing insight he has gleaned during years of coaching leading executives, Monarth includes practice exercises, checklists, self-evaluations, and worksheets to help you tackle the challenge of influence and leadership head on. Right now, one of your own counterparts might be exerting influence over you and your boss. You can do the same thing. Apply the lessons of 360 Degrees of Influence to place yourself in the best possible position to lead the leaders.

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Comprehending as with ease as promise even more than other will present each success. neighboring to, the proclamation as skillfully as sharpness of this Nice Girls Dont Get The Corner Office can be taken as without difficulty as picked to act.

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Nice Girls Dont Get The Corner Office Introduction

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